Customer Relationship Management



Close

Close gives users an overview of all sales activities by automatically organizing emails, calls, voicemails, tasks and reminders in a timeline view. With its build-in one-click calling and call automation Power Dialer, Close aims to get sales teams on the phone more. close.com



Copper

Copper, previously ProsperWorks, is the CRM for G Suite. Copper scrapes and captures all of your contacts, emails and other crucial account details so everything's automatically there and ready for you to start selling.

copper.com



Dynamics 365

Dynamics 365 is a cloud-based enterprise resource planning and CRM enterprise system. Built by Microsoft for maximum flexibility and extensibility, it features a strong ecosystems and caters both small and medium-sized enterprises and large organizations.

dynamics.microsoft.com



Freshsales CRM

A full-fledged Sales CRM software, offering lead scoring, built-in phone, email, and activity capture. Freshsales automatically enriches your leads, contacts and accounts with their social and publicly listed information to save you the trouble of manually finding and entering the same

freshworks.com



HubSpot

HubSpot has established itself as an innovator in the sales and marketing scene. It's free CRM tracks customer interactions automatically—whether they're in an email, across social media, or ona call. Sync with Gmail or Outlook, and capture every call, email, or meeting as it happens. hubspot.com/products/crm

Customer Relationship Management



Membrain

Labelled as a sales enablement CRM, Membrain focuses on making it easier for sales teams to execute their process, coach better and continually improve. The platform can work along a traditional CRM or replace it entirely.

membrain.com

pipedrive

Pipedrive - Vainu for Pipedrive available

Pipedrive offers very competitive pricing and a smooth user experience. The primary view is Pipeline, a clear visual interface that prompts you to take action, remain organized, and stay in control of a complex sales process. Pipedrive also has a very intuitive integration with Vainu. pipedrive.com



Pipeliner CRM

Pipeliner CRM drive user engagment through its sales-friendly interface that allows users to easily customize what they see to make the system their own. There is also a very powerful reporting engine built-into the product which allows reports to be generated from any view or area within the system.

pipelinersales.com



Salesforce

Salesforce needs no further introduction. It is the most popular and often also the most expensive customer relation management solution in the world. Salesforce is more than just a CRM, it's an ecosystem with powerful App marketplace and almost unlimited number of integration options.

salesforce.com



SuperOffice CRM

Norwegian SuperOffice CRM ties all sales, marketing and customer service activities into a single, digital profile. A suite of integrated applications that give users customizable tools to boost productivity, improve customer relationships and help deliver information quickly to those who need it.

superoffice.com



Lime

Swedish Lime CRM contains everything users need for a simpler everyday life: contacts, history, to-do-lists, case management, deals, and marketing activities.

lime-crm.se

Customer Relationship Management



Taimer

Finnish Taimer is all-in-one software offering invoicing, sales CRM, and project management. Taimer Free CRM is free of charge and developed for sole traders, entrepreneurs, and single users. The paid version is specifically tailored for sales teams and small and medium businesses.

taimer.com

UPSALES

Upsales

Swedish Upsales has developed a powerful all-in-one CRM and marketing automation software. Users get access to the information they need anytime and anywhere, with real-time notifications to keep them up-to-date when a new lead (or sale) comes in. The app gives users access to sales reports, pipeline updates, and activity levels.

upsales.com



Visma

Norwegian Visma's CRM solution can be accessed on any device. Visma.net is a hosted full featured CRM designed to give users a full 360° view of their customers and to support all of their business process needs from contact management to sales and marketing.

visma.net



WebCRM

Danish WebCRM is a configurable, easy-to-use and highly secure cloud-based CRM system. It enables proactive account management and marketing—and through simplicity and clarity it leads to easier and faster results. webcrm.com